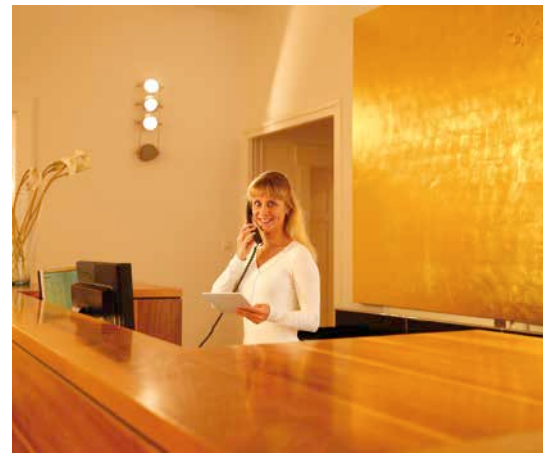


## IMMER EINHUNDERT PROZENT

Personal engagement and performance.



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## IMMER EINHUNDERT PROZENT

### Hello and welcome.

Great that you'd like to find out more about us. The following pages will give you an insight into who we are, what drives us, and what is behind our claim of **„always one hundred percent“**.

**Personal engagement.**



**Success has many dimensions.  
The most important one is personal commitment.**

Our professional expertise and experience are a given fact, but that is not all. We believe that a client/consultant relationship must be built on mutual trust and cooperation. It is a prerequisite, and our motivation.

We are certain that our growth and success have been fuelled by our commitment, our personal engagement and the fact that we enjoy what we do.

### Partner.



*'Well taken care of' says a lot about how we like our clients as well as our employees to feel. At a professional level, our clients will only feel well taken care of if we perform excellently – and to our staff, it means challenging jobs in a supportive environment.*

*However, there is also a human and personal element to feeling 'well taken care of'; aspects which we feel are of particular importance when dealing with our clients, our employees and, of course, also in the way our partners deal with each other. And that is one of the reasons why I feel especially well taken care of at GKK PARTNERS.*

**Harald Groemmer**  
Partner



### About us.

**Well cared for.**  
Professionally and personally.

**GKK PARTNERS** is a consulting firm run by business people for business people. We therefore keep one thought at the centre of our considerations:

**What would we do in your place?**

**Or, in other words:**

What can we contribute to help you reach your goals? How can we support you in your further development? We always treat your company as if it were our own in all our considerations and actions whilst never losing sight of contributing to your business success.

The expertise, experience and personal commitment of our staff are at your service. **Always one hundred percent** – that is our claim, it is what we demand of ourselves and expect from our performance.

### Philosophy.

**Always**  
**one hundred percent.**

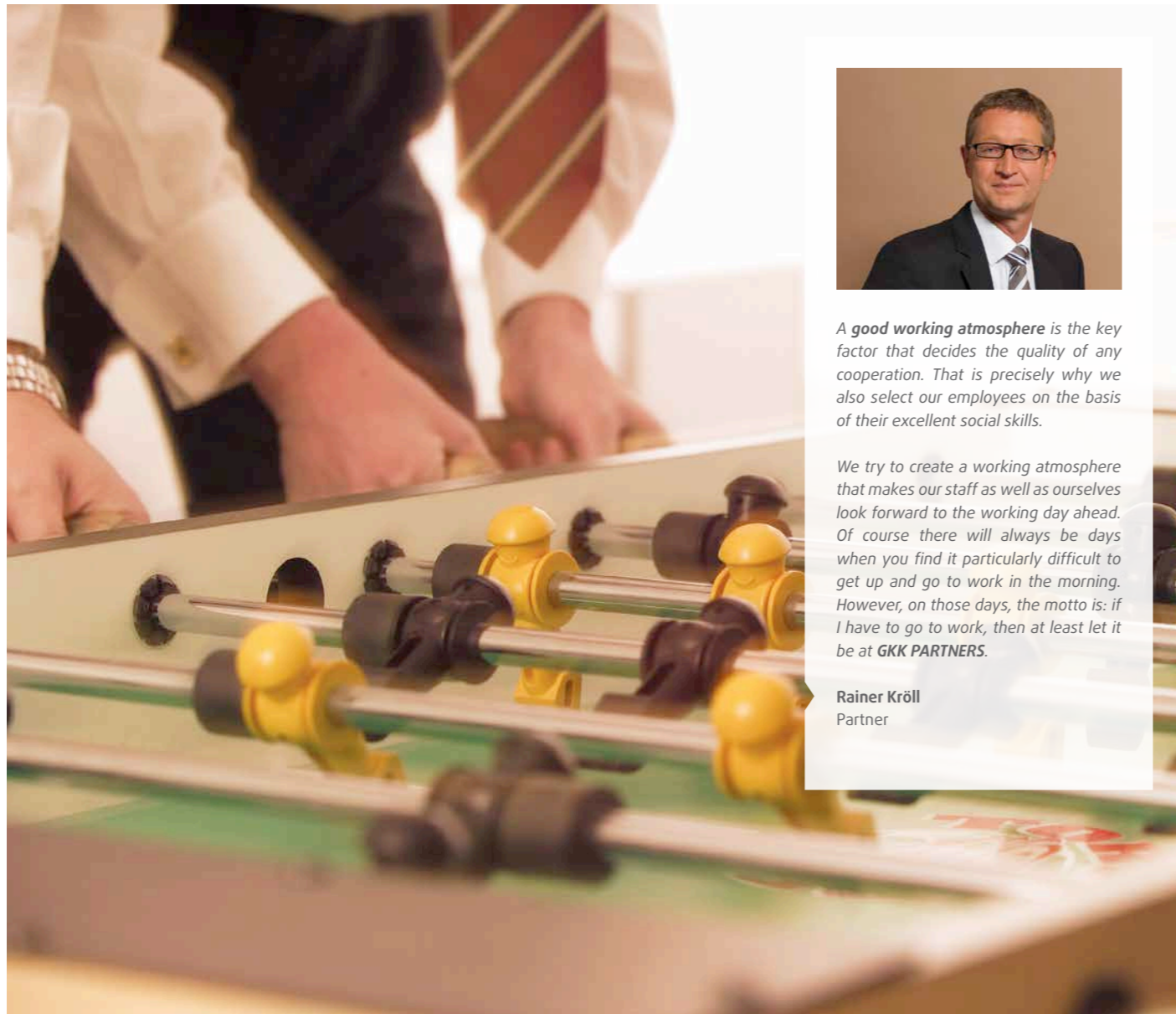
In terms of our performance, it means no compromises; it means always giving one hundred percent to our clients.

On a personal relationship level, it means treating clients and staff fairly. It is the premise for all our activities.

We like to view our relationships as permanent. Our mutual efforts are based on respect, honesty, reliability and commitment. So they are team-oriented, constructive and demanding. A corporate culture that is based on trust promotes lifelong learning and joint further development.



**On the ball.**



*A good working atmosphere is the key factor that decides the quality of any cooperation. That is precisely why we also select our employees on the basis of their excellent social skills.*

*We try to create a working atmosphere that makes our staff as well as ourselves look forward to the working day ahead. Of course there will always be days when you find it particularly difficult to get up and go to work in the morning. However, on those days, the motto is: if I have to go to work, then at least let it be at **GKK PARTNERS**.*

**Rainer Kröll**  
Partner

**Expertise.**

With our qualified professional staff and our philosophy of always putting ourselves in our client's shoes, we meet all the criteria clients look for in a consulting firm they can trust and rely on.

Top-class advice demands exceptionally high levels of competency and expertise, kept up to date through further qualification and personal development.

Any lone warrior attempting to live up to these expectations would soon reach his or her limits. As a team, we gain competency on the basis of mutual support and each team member's respective expert knowledge.

This allows us to give **one hundred percent at all times** – to our clients, and to our company.

**Motivation.**

If you enjoy doing something, you also take it serious.

We are motivated by the fact that we enjoy our work and our client relationships. We simply can't wait to meet our next exciting challenge.

Smaller firms are unable to provide such a broad range of services and advisory activities, larger competitors have reduced their portfolio by establishing specialised departments; an additional motivation for our team.

**Always give one hundred percent.**

### Fair.



*Ever since our establishment, our partnership has been based on honesty, trust and fairness. These values characterise both the way we work together as a team on a day-to-day basis as well as the way we cooperate with our clients. I am proud of the fact that we have managed to hang on to these values over*

*the years, and that they have led to the development of an outstanding partnership. That is one of the main reasons for our success.*

**Hermann Krämer**  
Partner

### Clients.

We have so much in common with our clients – we are all business people and business partners, as well as human beings. Our clients include many family-owned and medium-sized companies hailing from almost all industries, both regionally and internationally active. Our long-standing clientele also includes major corporations and groups and discerning private clients. We are proud of the fact that we are mostly engaged on the recommendation of previous clients.

#### **Why do our clients put their trust in GKK PARTNERS?**

We do not view your commission as just another consultancy job, but rather as an opportunity for entering into a personal and professional dialogue with like-minded business people. You appreciate mutual trust and respect in all your business dealings as much as we do. You have direct contact with a dedicated contact partner. You receive clear action recommendations, we carry the responsibility.

### Fees.

A successful cooperation is always based on fairness and full transparency. For this reason, we always make clear and unambiguous agreements regarding fee structure (hourly rates, fixed fees, statutory fees) and due dates with our clients.

You may rest assured that we will notify you of the fees you can expect to pay for our services in good time, and that your final invoice will include a transparent, detailed breakdown of these fees.

**Always one hundred percent – fair.**

## Lokal knowledge.



*Our work is characterised by the fact that we embrace changes and continuously improve processes – both on a professional and on a personal level.*

*I am happy and proud to be a part of **GKK PARTNERS**. More than just my many years of experience with Big For enterprises – national and international – corroborates this every day. Here at GKK, I can not only work at the highest professional level but also realise my idea of dealing with each other respectfully at work. There are no vanities at our office; we put our values into practice and everyone contributes to arriving at the solutions that benefit our clients most. **And that feels good!***

**Alexander Streidl**  
Partner



## International.

Consultants should always think one step ahead when it comes to international business.

Cross-border tax and commercial law issues are often complex. **GKK PARTNERS** belongs to the Morison International association in order to be able to provide the full range of our comprehensive advisory services at an international level.

**Morison International** is a global association of professional local auditing, accounting and tax consulting firms who specialise in providing consulting services to medium-sized companies.

Approx. 90 member companies from around the world currently belong to **Morison International**, represented by over 6,000 staff in more than 65 countries.

**Always one hundred percent – local knowledge.**



Teamwork.



*We promise our clients fair and decent co-operation, based on respect, reliability and commitment.*

*The philosophy we embody was a decisive reason for my joining as a partner. We also apply the same values in dealings with our colleagues: **GKK PARTNERS** means teamwork that eschews the 'dog-eat-dog mentality', aims to be fun, and offers the best opportunities for development.*

*This bedrock enables us to give the very best advice, operate flexibly and be motivated to cope with exciting challenges.*

**Markus Keller**  
Partner



***GKK PARTNERS** aim as a consulting firm is not just to maintain a high level of competence and professionalism, but also to be a reliable partner for colleagues and clients alike on a personal level. That clients and colleagues feel they are 'in good hands' is due to very*

*good personal relations and a high level of motivation in daily challenges. I gladly stand by this claim vis-à-vis our clients, my colleagues and myself.*

**Christian Lebschi**  
Partner



## Performance.

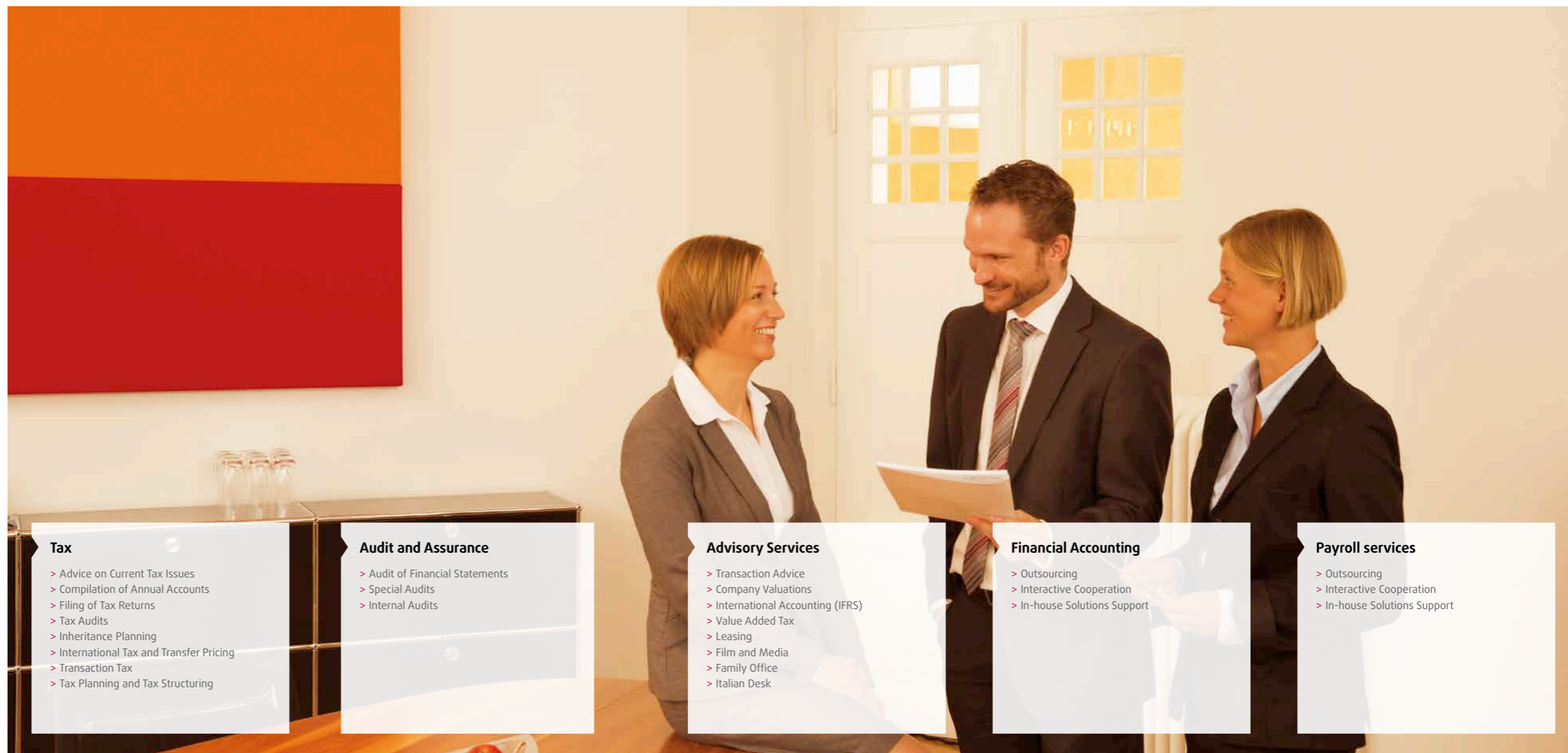
### One-stop solutions.

Medium-sized business or associate owners need a competent partner on whose expertise they can rely on one hundred percent and at all times.

Working together becomes even easier and more efficient if this partner is able to provide the full range of tax consulting and auditing services.

We are able to offer more than just all-round support to our clients. Every single member of our team contributes specialised expertise and experience. Everyone is aware of the other team members' respective specific expertise. Extensive specialist knowledge is there-fore always on hand, even though clients continue to deal with one dedicated contact partner only.

We are looking forward to hearing from you. Please do not hesitate to contact us for a personal appointment. Together with you, we will analyse the various ways in which we can best support you in future.



**Tax**

- > Advice on Current Tax Issues
- > Compilation of Annual Accounts
- > Filing of Tax Returns
- > Tax Audits
- > Inheritance Planning
- > International Tax and Transfer Pricing
- > Transaction Tax
- > Tax Planning and Tax Structuring

**Audit and Assurance**

- > Audit of Financial Statements
- > Special Audits
- > Internal Audits

**Advisory Services**

- > Transaction Advice
- > Company Valuations
- > International Accounting (IFRS)
- > Value Added Tax
- > Leasing
- > Film and Media
- > Family Office
- > Italian Desk

**Financial Accounting**

- > Outsourcing
- > Interactive Cooperation
- > In-house Solutions Support

**Payroll services**

- > Outsourcing
- > Interactive Cooperation
- > In-house Solutions Support



IMMER EINHUNDERT PROZENT

Human.



**GKK PARTNERS**

Wirtschaftsprüfer | Steuerberater

Ohmstraße 15  
80802 München

**Fon** +49 (0)89 / 38 99 78-0

**Fax** +49 (0)89 / 38 99 78-78

[info@gkkpartners.de](mailto:info@gkkpartners.de)

[www.gkkpartners.de](http://www.gkkpartners.de)